



EXCELLOIT CONSULTANCY SERVICES

exploit your opportunities with excellence



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Talent Consulting & Recruitment

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with excellence



TALENT CONSULTING & RECRUITMENT

1M+ *revenue*

From 0 to € 1 million+ in record time
- sky's the limit with a 5M+ revenue target by 2023!

600+ *submissions*

"Delivering top talent at lightning speed - 30+ successful closures and 600+ profiles submitted with 150+ requirements served!"

30+ *closures*

Building dream teams in record time
- 30+ contractors and permanent employees hired for our clients, delivering success one hire at a time!

50k+ *investments*

Unlocking top talent with a €50k+ investment in the best candidate databases across EU and UK!

150+ *requirements*

Finding the perfect match - sourcing top talent for 150+ job requirements in Software, IT, Engineering, Automotive, Finance, and more!

6+ *customers*

Empowering teams with the best talent - Proudly serving 6+ top IT, Software, and Engineering companies with Staff Augmentation services!



**Fast
Response**



**Best
Quality**



Best Cost



Innovation



**Deliver
Value**

Recruitment

Resourcing
Knowledge Management
Training

RPO

Domain Specific Experts
Skill Retention
Project Team Building

Executive Search

Best in Class
Highly Skilled
Quick Turnaround

Staff Augmentation

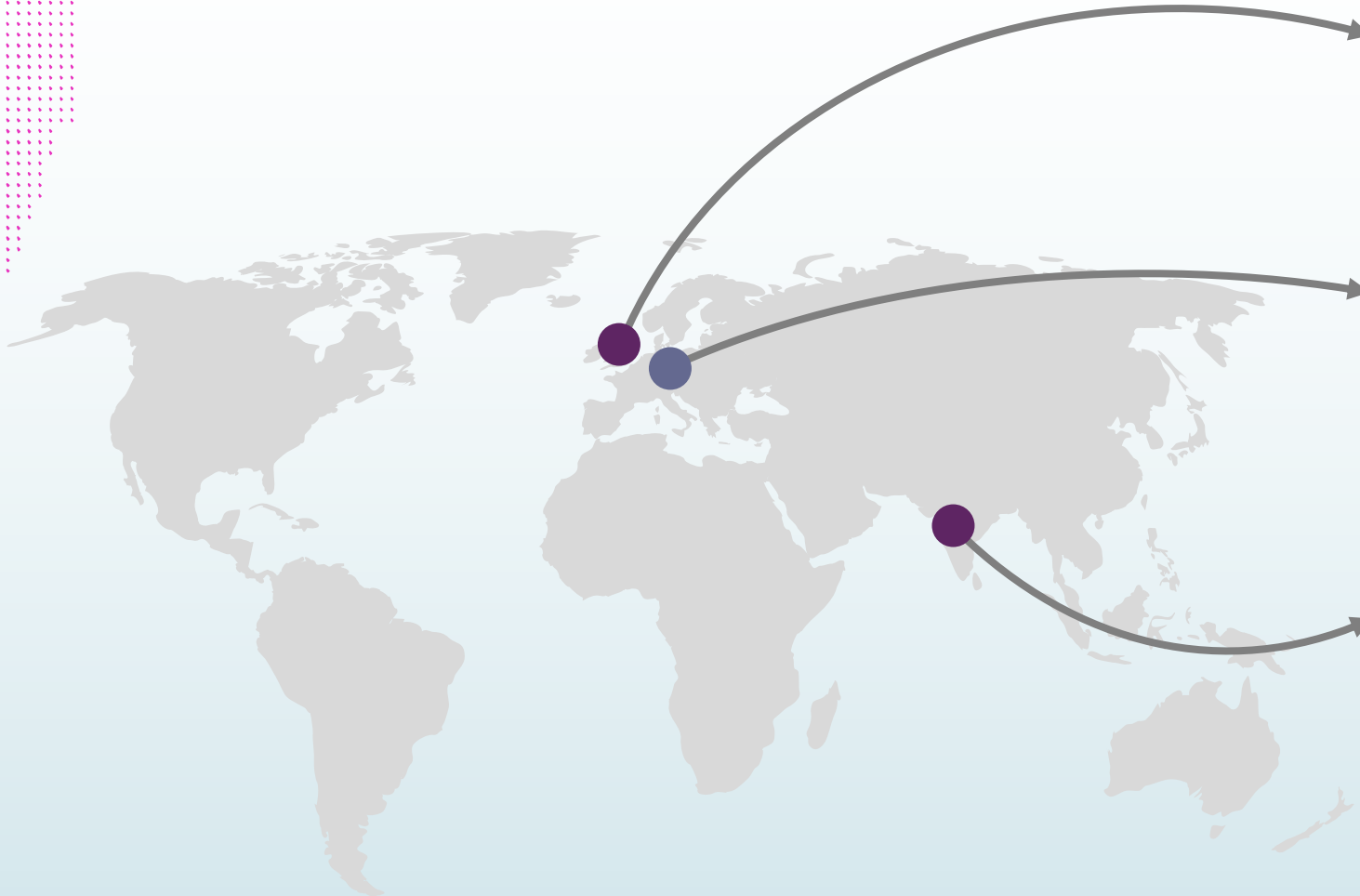
Contractual
Permanent
Fixed Term

Talent Consulting

Identify Top Talent
Attract Top Talent
Retain Top Talent

Human Resources

Current Employees Strength



LONDON, UK

No. of Employees including Externals: 2
Strength: Business Development
Experience ranging from 5 to 20 Years

KOBLENZ, GERMANY

No. of Employees including Externals: 3
Strength: Business Development
Experience ranging from 5 to 20 Years

NAGPUR, INDIA

No. of Employees including Externals: 16
Strength: Recruitment.
Experience ranging from 1 to 20 Years.

Our Offerings for Staff Augmentation

Permanent



Unlock your business's full potential - Excelloit delivers top talent with the perfect skillset and experience to meet your permanent hiring needs, whether it's for a single position or a large-scale recruitment drive!

%
of Annual Salary

Contractual



Get the best technical talent in no time - Excelloit's in-depth technical expertise ensures swift delivery of CVs with successful fulfillment for any given specification!

B2B Contract
i.e. on Margin basis

Interim/Fixed term



Drive your business forward with top talent - Excelloit's Interim Recruitment is your solution for experienced interim executives to lead change programs, strengthen project teams, or serve as a task force for your business needs!

%
for short terms of <1 year
of fixed term package

Project Resourcing



Experience end-to-end resourcing like never before - Excelloit offers a complete project resourcing service that's different from the conventional contracting model, delivering success every step of the way!

Contact Us
with your requirements

PRODUCT INTRODUCTION



Talent acquisition as a Service (TAaaS)

Excelloit's product 'Talent Acquisition as a Service (TAaaS)' is a comprehensive solution that helps businesses optimize their talent acquisition strategies by leveraging cutting edge technologies and data-driven methodologies.

Recruitment Process Outsourcing (RPO)

Excelloit's 'Recruitment Process Outsourcing (RPO)' is a strategic partnership between the company and its clients, where Excelloit takes over the entire recruitment process, from sourcing and screening candidates to hiring and onboarding.

Talent Acquisition as a Service (TAaaS)

Comprehensive and Flexible Recruitment Solution

FEATURES	BRONZE	SILVER	GOLD	PLATINUM
Job Postings per month	Up to 3 postings	Up to 5 postings	Up to 10 postings	Unlimited
Candidate Sourcing	Basic	Basic	Advanced	Advanced
Candidate Screening	Basic	Basic	Advanced	Advanced
Minimum profile Submissions	2 per posting	3 per posting	5 per posting	Unlimited
Candidate Guarantee	No	No	Yes	Yes
Dedicated Recruiter	No	No	Yes	Yes
Dedicated Team	No	No	Yes	Yes
Language	English	English	English	Custom
PRICING	€1200 per month	€1800 per month	€3000 per month	Custom

* This is an yearly subscription with minimum 3 months notice to discontinue next year, * Upgrade from Bronze to Silver to Gold or to Platinum is possible anytime

* Downgrade from Platinum to Gold/Silver or Gold to Silver/Bronze is possible with next year subscription, * Applicable to one time recruitment fee based roles

Recruitment Process Outsourcing (RPO)

Strategic partnership between the Excelloit and it's clients.

	Bronze	Silver	Gold	Platinum
Candidate Sourcing	✓	✓	✓	✓
Resume Screening	✓	✓	✓	✓
Compliance	✓	✓	✓	✓
Dedicated Recruiter	✓	✓	✓	✓
Interviewing & Onboarding	✗	✓	✓	✓
Assessment Testing	✗	✗	✓	✓
Dedicated Team	✗	✗	✓	✓
Scalability	✗	✗	✓	✓
Background Checks	✗	✗	✗	✓
Dedicated Account Manager	✗	✗	✗	✓
Language	English	English	English	Custom
	€2000 per month	€3500 per month	€5000 per month	Custom

SECTORS | DOMAINS | INDUSTRIES

Sourced talent for multiple areas by our Sourcing Team.



Requirements Sourced

Different types of requirements handled by our sourcing team

Sr Developer	UI/UX	Ubuntu	iOS Developer	Server Administrator	Magento
Infra Architect	Java Backend	DevOps Engineer	Salesforce	Sparx EA	ETL Tester
Infrastructure Technician	Java Frontend	AWS	Netezza	Software Testing	Power BI developer
Microfocus Consultant	Node.JS	Murex Java	Infotainment	AI/ML Engineer	Pythos
Wire & Harness engr.	Solution Architect	Postgre	Medical Devices	Service Desk Role	SAP
System Engineer	Big Data	React.JS	IT Operations	SSIS Developer	PEGA
Validation Lead	Scala	Security Consultant	Full stack Developer	CI/CD	Ruby on Rails
AUTOSAR Architect	Business Analyst	Tibco Developer	Typescript	Cloud Specialist	Jahia
Project Manager	Scrum Master	Android Developer	Network Administrator	Azure Active Directory	Program Manager



WHY US

Fast Turnaround

We are Agile to work in different time zones to provide best services to our customers. This enables us to receive, process and respond quickly to our customer's requirements.



Best Quality

We are equipped with Experienced Industry Professionals with state-of-the-art knowledge and skills for ensuring best quality.



Best Cost

We guarantee the completion of work in 30-60% of our customer's budget. Excelloit outsources the work to best cost countries to achieve best cost for our customers.



Innovation

Our team is passionate to exploit opportunities to innovate and find amazing ways to solve complex business challenges.



Deliver Value

We believe in delivering Value to our customers so that they can demand our services to make their business superior.



SOCIAL MEDIA STATS



13K+ FOLLOWERS

CONTACT US



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THANK YOU